



AFLAC, No Cost to the Employer

Dear Sir,

Did you know that in a recent study conducted by Lightspeed GMI, “58% of employees say they’re at least somewhat likely to take a job with slightly lower pay but a more robust benefits package¹”. As a small business owner, you too can offer a robust benefit package to your employees. You can support your employees and your bottom line at the same time by offering them an attractive benefits package that includes AFLAC Supplemental Insurance. This voluntary supplemental insurance has no monetary cost to you, the business owner; and, is very affordable to your employees.

By offering AFLAC’s Supplemental Insurance you are giving your employees the tools they need to protect their financial well-being in the event of an accident or serious illness. As healthcare costs continue to rise, voluntary policies are becoming more valuable because they help provide an extra layer of financial protection for your employees — without adding directly to your overall costs of benefits. A win-win for your company and your employees.

I will give you a call in the next few days to schedule a time to introduce myself and the AFLAC program. It will be a short but informative visit. And as I said earlier, AFLAC Supplemental Insurance is offered at no cost to your company.

Let your employees know you care.

Best regards,

Ana Bessy Hedman
AFLAC Independent Agent
305-586-6570

P.S. If you would like to learn more about AFLAC, [click here](#), to read "Why AFLAC? Get the Facts", then let's talk.

¹ 2017 Aflac WorkForces Report, conducted by Lightspeed GMI on behalf of Aflac.

Ana B. Hedman, AFLAC Independent Agent 305-586-6570 anabhedman@aol.com